

POSITION	Off role SO- to SE Pipeline
Job Profile	
1	Regularly visit the assigned market to meet Dealers, Architects, Interior Designers, Build
2	To collect the market outstanding methodically as per the set rules
3	To offer Discounts within the defined limits
4	To ensure that Weekly cycle of Sales is strictly adhered to
5	To give justice to the COMPLETE Range of EUROPA products
6	To methodically increase the reach of EUROPA products throughout the assigned marke
7	Negotiate/close deals and handle complaints or objections
8	Team and Branch handling
9	Sites Visits & DGA
10	Collaborate with team members to achieve better results
11	Gather feedback from customers / dealer's or prospects and share with internal teams
Candidate Profile	
1	MBA in sales and marketing - Fresher
2	Good academic (Above 60 %)
3	Willing to relocate within region and pan india
4	Good ABCD
5	Good Learnability, Hunger to learn and grow
6	Languages: English(Read & Speak), Hindi(Speak), Local Language (Speak).
7	knowledge of MS Office
8	Two wheeler, Driving License , Insurance & PUC Mandatory
Salary:	Salary Upto LPA (follow State wise minimum wages)

ers, Shutter Manufacturers, etc. to ensure that Sales Targets are met.

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Opening - Off role SO- to SE Pipeline

Location	headcount	Interviewer 1st
Bhubaneshwar	2	DEBANANDA ROHIDAS
Kolkatta	2	KAUSHIK GOPAL DEY
Siliguri	1	N PRITAM KUMAR
Rourkela	1	CHINMAYA KUMAR MOHAPATRA
Hyderabad	3	A SUNIL KUMAR REDDY
Vizag	1	KVV SATYANARAYNA
Tirupati	1	MALLU SUDHARSHAN REDDY
Vijaywada	1	RAVI BABU KUNDETI

Interviewer 2nd
SAG / HR
SAG / HR
SAG / HR
SAG / HR

Brijesh / HR
Brijesh / HR
Brijesh / HR
Brijesh / HR