

POSITION Off role SO- to SE Pipeline

Job Profile

- 1 Regularly visit the assigned market to meet Dealers, Architects, Interior Designers, Build
- 2 To collect the market outstanding methodically as per the set rules
- 3 To offer Discounts within the defined limits
- 4 To ensure that Weekly cycle of Sales is strictly adhered to
- 5 To give justice to the COMPLETE Range of EUROPA products
- 6 To methodically increase the reach of EUROPA products throughout the assigned marke
- 7 Negotiate/close deals and handle complaints or objections
- 8 Team and Branch handling
- 9 Sites Visits & DGA
- 10 Collaborate with team members to achieve better results
- 11 Gather feedback from customers / dealer's or prospects and share with internal teams

Candidate Profile

- 1 MBA in sales and marketing - Fresher
- 2 Good academic (Above 60 %)
- 3 Willing to relocate within region and pan india
- 4 Good ABCD
- 5 Good Learnability, Hunger to learn and grow
- 6 Languages: English(Read & Speak), Hindi(Speak), Local Language (Speak).
- 7 knowledge of MS Office
- 8 Two wheeler, Driving License , Insurance & PUC Mandatory

Salary: Salary Upto LPA (follow State wise minimum wages)

ers, Shutter Manufacturers, etc. to ensure that Sales Targets are met.

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Opening - Off role SO- to SE Pipeline

Location	headcount	Interviewer 1st
Bhubaneshwar	2	DEBANANDA ROHIDAS
Kolkatta	2	KAUSHIK GOPAL DEY
Siliguri	1	N PRITAM KUMAR
Rourkela	1	CHINMAYA KUMAR MOHAPATRA
Hyderabad	3	A SUNIL KUMAR REDDY
Vizag	1	KVV SATYANARAYNA
Tirupati	1	MALLU SUDHARSHAN REDDY
Vijaywada	1	RAVI BABU KUNDETI

Interviewer 2nd
SAG / HR

Brijesh / HR
Brijesh / HR
Brijesh / HR
Brijesh / HR