**Dated: 21 Feb 2023**

**Job Summary : Manager Sales**

Vacancy: Lucknow 01

We, at Tracra Corplab Systems Private Limited, are currently engaged in IoT business & enjoy leadership status in the state of Uttar Pradesh, Our company has Import License for GPS & CCTV products. We have launched a vertical to promote sales of Rooftop solar panel in Lucknow  and are in the process of recruiting functional heads for HR & Administration, Information Technology, Sales & Marketing & Finance..

**Responsibilities and Duties**

* Ensuring funnel development
* Identification of Territory & catchment area.
* Planning quarterly sales & revenue targets with Director sales.
* Achieving MoM Sales targets by team members.
* Achieving MoM Revenue targets.
* Ensuring timely collections.
* Finalizing business partners.
* Assisting to promote visibility.

**Key Skills**

* Computer Literacy,
* Conversant to English & Hindi
* 02 wheeler is must

**Required Experience and Qualifications**

* BBA/MBA
* Excellent Communication Skills
* Direct sales/channel sales experience of 02 years is a must

**Job Type: Full-time**

* Salary: Rs. 2,40,000/- per annum
* 80% Fixed & 20% Variable
* Performance linked incentive
* Company paid SIM card
* Local conveyance, Boarding & Lodging as per company norms.

**COVID-19 considerations**

Mask, Thermal Temperature Test, Vaccination, Sanitization, Social Distancing