

**Job Title:** Sales Executive

**Location:** Noida, Uttar Pradesh

**Job Description:**

We are looking for a results-driven Sales Executive to join our energetic sales team. As a Sales Executive, you will be responsible for generating sales leads, meeting sales goals, and maintaining customer satisfaction. You will work closely with potential clients to understand their needs, answer their questions about our products and services, and recommend the right solutions.

**Responsibilities:**

- Identify business opportunities by identifying prospects and evaluating their position in the industry.
- Sell products and services by establishing contact and developing relationships with prospects.
- Maintain relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identify product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepare reports by collecting, analyzing, and summarizing information.

**Experience** – 06 Month – 02 Year

**Qualification** – Graduation in B.A, BCA, B.com and Graphic Design Course Compulsory.

**Read more about the organization on the website:** <https://www.posterity.in/>