



Company Name: Adecco India Pvt Ltd

Company Sector: BFSI

Location: Mumbai /Pune/ROM

Designation: Business Development Manager

**CANDIDATE WITH MINIMUM 2 YEAR EXPERIENCE** (Preferred from Banking Industry)

MBA GRADUATE

SALARY: 30000-35000 + Reimbursement & Incentive PM.

**Benefits**

The role offers a competitive salary ranging from 30,000 to 35,000 with monthly incentives

You will receive expense reimbursements for any necessary work-related travel

The position provides the opportunity to develop your career within the banking industry

Engage in a dynamic environment with direct client interaction and autonomy

Benefit from potential career advancement and professional growth opportunities

**What Will You Do?**

Travel to visit and serve customers with salary accounts at the State Bank of India

Build and maintain strong relationships with existing and potential customers in your territory

Communicate effectively to understand customer needs and provide appropriate solutions

Work independently to achieve sales targets and expand our customer base

Provide valuable feedback and insights on customer experiences to optimize strategies

**Your Skills**

You must have at least one year of experience, preferably in a similar field

Excellent communication skills to effectively interact with customers and colleagues

A valid driver's license and access to a motorbike are required for this role

Ability to work independently with strong self-motivation and dedication

Graduation is essential, and an MBA can be an advantage for certain applicants